



*A*ND THE WINNER IS...

Special thanks to our Centennial Awards Sponsors. Their very generous support has made the Centennial Awards possible.



The Winner Could Be You!

Reward yourself.
Reward your staff.
Celebrate your industry.

TOP INSURANCE PROFESSIONALS ARE PACE SETTERS.

They're best-in-class performers who deserve to be recognized. We proudly celebrate their achievements with the IBABC Centennial Awards.

If you're an outstanding member of the broker community or know a broker who deserves recognition, or have received world class service from one of your suppliers, send us a nomination.

AWARD CATEGORIES

- Partner/Supplier of the Year
- Young Broker of the Year
- Personal Lines Broker of the Year
- Commercial Lines Broker of the Year
- Innovator of the Year
- Community Champion of the Year
- Brokerage of the Year

PANEL OF JUDGES

Nominees are evaluated by an independent panel of judges who understand what matters to consumers and recognize best-in-class business practices when they see them. The panel will consist of specially selected insurer representatives, industry suppliers, IBABC Executives and non-industry executives.

BENEFITS TO AWARD FINALISTS AND WINNERS

- Media exposure
- An enhanced business profile
- Business development opportunities
- Enhanced recruitment
- A prestigious award to display across marketing platforms
- Bragging rights about being an IBABC Centennial Awards recipient!

IBABC LEADERS' CONFERENCE

The broker community will come together to honour the winners of the IBABC Centennial Awards. Celebrate these achievements at the IBABC AGM & Leaders' Conference in Victoria. Family, friends, colleagues, and supporters are invited to join the celebration of winners and the success of the broker industry.

GUIDELINES

Nomination Submissions Deadline: Friday, March 29, 2019 at 4:30 p.m.

ONLINE NOMINATION FORM

Download this nomination form and complete the required fields. Email form and responses to frontdesk@ibabc.org or fax it to 604-683-7831. Answer all the required questions. Each answer should be at least 250 words. Your narrative will be a critical evaluation tool for the panels of judges, so take the opportunity to tell a full story.

February 7 – March 29, 2019

Nominations accepted

4:30 PM March 29, 2019

Deadline to submit nominations

April 1 – April 22, 2019

Round 1 – Judge Review Written Submission and Select Finalist

The judging panel will review answers to each question and apply one of the following scores:

- 5 = Top Tier
- 4 = Very Good
- 3 = Good
- 2 = Not Ready for Top Tier Recognition
- 1 = Doesn't Have Top Tier Practices.

Round 2 – Interview of Finalists

- IBABC hosts the judging panel
- Three finalists in each category are called for a telephone interview (call is recorded)
- Submissions/interview answers are debated
- A winner is determined

Post Conference

Winners are featured in the IBABC Centennial Awards press release and BC Broker magazine.

Bragging rights commence!

PARTNER/SUPPLIER OF THE YEAR NOMINATION FORM

This award recognizes the strategic value and service that individual suppliers contribute to the B.C. insurance industry. The business that receives this award responds in innovative ways to the demands of the insurance industry, provides consistent levels of excellent customer service (despite whether those customers are in business-to-business or business-to-consumer relationships), and maintains its ongoing business success through strong relationships with its insurance-industry customers.

Candidates for this award are not limited to suppliers that provide goods, but also include providers of any range of products or services recognized and valued within the B.C. insurance industry. Testimonials from insurers and business partners will help validate the nomination.

ENTREPRENEUR(S) BEHIND THE BUSINESS

SUPPLIER NAME

SUPPLIER ADDRESS

SUPPLIER PHONE NUMBER

SUPPLIER WEBSITE

SUPPLIER'S SOCIAL MEDIA ACCOUNTS

WHAT YEAR WAS THE SUPPLIER FOUNDED?

OF EMPLOYEES

NOMINATOR NAME

NOMINATOR TITLE

NOMINATOR EMAIL

NOMINATOR PHONE NUMBER

Email the nomination form and responses to frontdesk@ibabc.org or fax it to 604-683-7831

PARTNER/SUPPLIER OF THE YEAR NOMINATION QUESTIONS

PART ONE – PLEASE ANSWER ALL QUESTIONS:

RELATIONSHIP

- Describe the mutually beneficial relationship you have with the supplier you're nominating (including length of time, roles, responsibilities, resources invested).

BENEFITS

- What long term, sustainable and positive benefits have you derived from working with this supplier?
- How has this supplier demonstrated customer centricity – what have they done to understand and meet your customer needs?

INITIATIVES

- What key initiatives has this supplier delivered for your business?

SUPPORT

- How has this supplier supported your business (E.g., joint promotional campaigns, flexibility of supply, ease of reverse logistics, etc.)?

RAISING THE BAR

- Describe a time when this supplier went above and beyond to help you and your business.

PART TWO – PLEASE ANSWER ALL QUESTIONS:

SUPPLIER PROGRAMS

- What supplier development programs, if any, have you implemented to ensure alignment of this supplier's services to your business goals and objectives?

SPECIAL RELATIONSHIP

- Describe how your relationship with this supplier is different from your relationships with your other suppliers?

PROACTIVE ENGAGEMENT

- How has this supplier engaged proactively with your teams (e.g., staff development, product education workshops, free samples, etc.)?

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